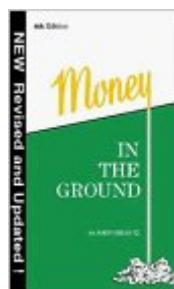


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# Money In The Ground-Insider's Guide To Oil And Gas Deals (4th Ed.)



## Synopsis

This is your highest-yielding oil and gas investment. Period. Do you have money ... or time ... in an upstream oil and gas deal? ... as investor?, landowner?, or professional? in (or associated with) the upstream oil business? If you do, get this book. MONEY IN THE GROUND has been continuously in print for 19 years. It has become THE standard reference on the subject of oil and gas deals. The industry-standard reference on oil & gas investment by a world-class geologist. He starts at square one to give you the background. Then you get inside information on specific details...with examples. Vital down-to-earth tips on taxes & securities. Plus real-world practical know-how (not theory!) on how the money side of the oil game is played! Required reading for: Land Owners, Investors, Lawyers, Bankers, Accountants, Mineral & Royalty Owners! LET'S TALK AN OIL DEAL--Your Key To Oil Patch Lingo. 1991. 120 pp. \$13.50. 4x7" paper. ISBN 0-9615776-2-2. You'll never again be at the mercy of the oil companies, with this key to their oil jargon! Every term you need to know is here: mineral rights & overriding royalties; farm-outs & turnkeys; back-ins & payout; blue-sky laws, behind-pipe, bottoms up, & more. Pocket-handy!

## Book Information

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## Customer Reviews

This book serves as an excellent all around introduction to the ground level basics of the oil and gas industry - particularly for novice investors. I would highly recommend this book to anyone considering investing in private or small oil and gas projects before investing. Note, that this book is geared around what I would call the production side of the business. It is also implicitly about

smaller, private investments. If you are looking for a broader overview of the whole global industry and the dynamics therein and how the big boys operate, this may not be the book for you. Although the book seems pricey, given the typical minimum investment dollars required for such deals, this book is a bargain. Having said that, anyone seriously considering investing considerable sums of money should start with this book - but look into others that may be more specific given your needs. This book covers a lot of ground with many jewels of information. But only enough to get you started on any particular topic. If you are more familiar with O&G investing, much of the information presented may seem trite. I would bet however you would still learn a few tidbits you didn't know. This book is chock full of illustrations, charts and footnotes. It has plenty of resources - websites, recommended readings, bookstores, periodicals and most importantly, a good glossary. What I like about this book that is very easy to overlook it has numerous bits of wisdom tucked in. Anyone who is reading this for investing should read it more than once and read it closely, highlight, dog-ear and mark it up. There are too many excellent recommendations that, if overlooked, you will be kicking yourself later (like hiring an independent geologist to review the prospect before investing).

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